

HUBBARD COMMUNICATIONS OFFICE
Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 5 APRIL 1972
ISSUE III

Renimeo
All Staff
All Execs

THE WHY FINDER CHECKSHEET

NAME _____ ORG _____

DATE STARTED _____ DATE COMPLETED _____

PURPOSE: To train up each staff member to find Right Whys and so bring about closer and closer attainments of the Ideal Scene.

PRODUCT: A staff member who can find Right Whys.

PROCEDURE: Once through clearing all misunderstood words Method 3 and 4, with an overall M4 check at the end of the theory section. Then study the Data Series and starrate each. Any flunk and staff member must re-clear words on that item, re-study and re-check out.

(Note: Use HCO PL 15 Mar 71 "Data Series Auditing" if any staff member runs into trouble, after standard handling with the WC Correction List.)

PREREQUISITES: Method One.

CERTIFICATE: Okay to be a Why Finder.

KEEPING SCIENTOLOGY WORKING

1. HCO PL 7 Feb 65 Keeping Scientology Working _____
2. HCO PL 14 Feb 65 Safeguarding Technology _____
3. CLAY: Ten points of keeping Scientology working _____
4. _____
5. _____
6. _____
7. _____
8. _____

DATA SERIES

1. HCO PL 26 Apr 70 The Anatomy of Thought _____
2. HCO PL 11 May 70 Logic _____
3. HCO PL 12 May 70 Breakthroughs _____
4. HCO PL 15 May 70 Data and Situation Analyzing _____
5. HCO PL 15 May 70 Information Collection _____
6. HCO PL 17 May 70 Data Systems _____

- 7. HCO PL 18 May 70 Familiarity _____
- 8. HCO PL 19 May 70 Sanity _____
- 9. HCO PL 23 May 70 Errors _____
- 10. HCO PL 23 Jun 70 The Missing Scene _____
- 11. HCO PL 30 Jun 70 The Situation _____
- 12. HCO PL 5 Jul 70 How to Find and Establish
an Ideal Scene _____
- 13. HCO PL 6 Jul 70 Irrationality _____
- 14. HCO PL 7 Jul 70 Working and Managing _____
- 15. HCO PL 8 Aug 70 Wrong Target _____
- 16. HCO PL 19 Sep 70 Investigatory Procedure _____
- 17. HCO PL 19 Sep 70 Narrowing the Target _____
- 18. HCO PL 19 Sep 70 Summary of Out Points _____
- 19. HCO PL 13 Oct 70 The Real Why _____
- 20. HCO PL 26 Nov 70 More Outpoints _____
- 21. HCO PL 15 Mar 71 Data Series Auditing _____
- 22. HCO PL 31 Jan 72 The Why is God _____
- 23. HCO PL 17 Feb 72 Proper Format and Correct Action _____
- 24. HCO PL 29 Feb 72 Handling _____
- 25. HCO PL 19 Mar 72 Learning to Use Data Analysis _____
- 26. HCO PL 7 Apr 72 How to Find a Why on a Person
and Handle _____
- 27. _____
- 28. _____
- 29. _____
- 30. _____
- 31. _____
- 32. CLAY: All out points _____
- 33. CLAY: An ideal scene _____
- 34. CLAY: A situation _____
- 35. CLAY: A real Why _____
- 36. CLAY: How to narrow the target _____
- 37. CLAY: How to follow down a chain of Out Points _____
- 38. CLAY: How to isolate the Why _____
- 39. CLAY: What will happen if a wrong why is found _____
- 40. CLAY: How will you know when a right Why is found _____
- 41. CLAY: Steps 1 to 8 of HCO PL 19.3.72 "Learning
to Use Data Analysis". _____
- 42. DRILL: Go around and spot some errors. _____
- 43. DRILL: Go around and spot some Out Points. _____

44. DRILL: Pick up any newspaper or magazine and spot 12 Out Points. _____
45. DRILL: Using HCO PLs 19 Sept 70 "Summary of Out Points" and 26 Nov 70 "More Outpoints", drill with a twin, giving examples of the different Out Points until both twins can identify all Out Points and their variations quickly and with certainty. Written and verbal examples may be given. _____
46. DRILL: Now go around the org and spot more Out Points. _____
47. DRILL: Find Out Points in stats by comparing different org stats. _____
48. DRILL: Find a Why on an individual who has down stats. Indicate the Why to GIs. _____
49. DRILL: Find the Why on an individual with UP stats. Indicate the Why to GIs. _____
50. DRILL: Find the Why for a Section with down stats. Execute your handling and verify it as a Right Why by the recovery of stats in the area. _____
51. DRILL: Senior Execs, Dept Head and Div Heads only: Find the Why for an UP and DOWN Dept or Div Stat. Execute your handling and verify Right Why by the increase or recovery of stats. _____
52. DRILL: Senior Execs only: Follow up any Situation located in the Out Point identification on the stats in Drill 47 above and find and remedy the Why. _____
- 53.
- 54.

I attest I have had wins on finding Whys which have resulted in an improvement towards the Ideal Scene and can apply Data Series Policy data to the betterment of my Organization.

Signed: _____
Staff Member

I attest the above staff member has done the checksheet thoroughly, has had wins on finding Whys and can apply the data.

Signed: _____
Supervisor

EXAMINER: Verifies evidence with stats, does meter check for misunderstands. Staff member is F/N VGIs.

Signed: _____

Examiner

C & A: Logs completion and issues an OK to Find Whys Staff Cert.

Qual Aide

for

L. RON HUBBARD
FOUNDER

LRH:JZ:mes
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